CONSOLIDATED INTERIM FINANCIAL STATEMENTS AND AUDITORS' REPORT (LIMITED REVIEW) FOR THE THREE MONTHS ENDED MARCH 31, 2015

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## AUDITORS' REPORT (LIMITED REVIEW) ON CONSOLIDATED INTERIM FINANCIAL STATEMENTS

To the stockholders United Electronics Company Al Khobar, Kingdom of Saudi Arabia

#### Scope of Review

We have reviewed the consolidated interim balance sheet of United Electronics Company (a Saudi Joint Stock Company) as of March 31, 2015 and the related consolidated interim statements of income, cash flows and stockholders' equity for the three months then ended, and notes 1 to 8 which form an integral part of these consolidated interim financial statements as prepared by the Company and presented to us with all the necessary information and explanations. These consolidated interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standard of auditing applicable to interim financial reporting in the Kingdom of Saudi Arabia issued by the Saudi Organization for Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the consolidated interim financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### Review Results

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying consolidated interim financial statements for them to be in conformity with generally accepted accounting standards in the Kingdom of Saudi Arabia.

Deloitte & Touche Bakr Abulkhair & Co.

Nasser M, Al-Sagga License No. 322 27 Jumada' II, 1436 April 16, 2015 Deloitte & Touche o

## CONSOLIDATED INTERIM BALANCE SHEET FOR THE THREE MONTHS ENDED MARCH 31, 2015

	Note	2015 SR (Un-audited)	2014 SR (Un-audited)
ASSETS			
Current assets		201,429,337	93,358,030
Cash and cash equivalents		19,493,758	18,558,691
Trade receivables		612,114,626	570,351,932
Inventories		70,930,029	68,227,195
Prepayments and other debit balances		903,967,750	750,495,848
Total current assets			
Non-current assets		<b>5</b> 4	297,000
Investments in a subsidiary		498,679,186	460,631,308
Property and equipment			460,928,308
Total non-current assets		498,679,186	
TOTAL ASSETS		1,402,646,936	1,211,424,156
LIABILITIES AND STOCKHOLDERS' EQUITY AND NON-CONTROLLING INTERESTS  Current liabilities  Murabaha finance and current portion of murabaha medium term finance		90,000,000 705,426,870	120,000,000 533,184,810
Trade payables and other liabilities		795,426,870	653,184,810
Total current liabilities		77031203070	
Non-current liabilities		25,000,000	ja.
Murabaha medium term finance		6,543,039	6,562,120
Deferred revenue on extended service plan		42,297,704	34,423,076
End-of-service indemnities		73,840,743	40,985,196
Total non-current liabilities		73,040,743	10,200,220
Stockholders' equity	1	300,000,000	300,000,000
Share capital	3	62,778,887	51,991,455
Statutory reserve	J	170,606,970	165,320,085
Retained earnings		(8,704)	(57,390)
Foreign exchange translation adjustment		533,377,153	517,254,150
Total stockholders' equity			
Non-controlling interest		2,170	10
Total stockholders' equity and non-controlling interest		533,379,323	517,254,150
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY AND NON-CONTROLLING INTEREST	7	1,402,646,936	1,211,424,156

## CONSOLIDATED INTERIM STATEMENT OF INCOME FOR THE THREE MONTHS ENDED MARCH 31, 2015

	2015 SR	2014 SR
	(Un-audited)	(Un-audited)
Revenue	871,807,804	807,331,833
Cost of revenue	737,606,486	662,491,565
Gross profit	134,201,318	144,840,268
Selling and distribution expenses General and administrative expenses	90,062,557 26,598,716	85,202,303 28,996,719
Operating income	17,540,045	30,641,246
Finance charges Other (expense) income, net	(581,120) (446,719)	(751,785) 111,256
Net income before zakat and non-controlling interest	16,512,206	30,000,717
Zakat	(432,883)	(751,018)
Net income before non-controlling interest	16,079,323	29,249,699
Non-controlling interests	[23	C)
NET INCOME	16,079,323	29,249,699
Earnings per share - note (1,4)		
Earnings per share from net income	0.536	0.975
Earnings per share from continuing main operations	0.551	0.971
(Loss) earnings per share from other operations	(0.015)	0.004
Weighted average number of shares	30,000,000	30,000,000

# CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS FOR THE THREE MONTHS ENDED MARCH 31, 2015

	2015 SR (Un-audited)	2014 SR (Un-audited)
OPERATING ACTIVITIES  Net income before zakat and non-controlling interest	16,512,206	30,000,717
Adjustments for: Depreciation Finance charges Gain on disposal of property and equipment End-of-service indemnities	11,457,990 581,120 (79,996) 2,316,143	10,683,663 751,785 (107,966) 2,032,488
Changes in operating assets and liabilities: Trade receivables Inventories Prepayments and other debit balances	5,350,976 53,298,326 (11,326,200)	(2,747,263) (90,319,264) (5,014,639)
Trade payables and other liabilities and deferred revenue on extended service plan	489,131	99,379,500 44,659,021
Cash from operations	78,599,696	
End-of-service indemnities paid Finance charges paid	(449,969) (581,120)	(654,975) (751,785)
Net cash from operating activities	77,568,607	43,252,261
INVESTING ACTIVITIES  Additions to property and equipment  Proceeds from disposal of property and equipment	(11,728,593) 80,000	(12,282,882) 124,450
Net cash used in investing activities	(11,648,593)	(12,158,432)
FINANCING ACTIVITIES  Murabaha finance, net	65,000,000	80,000,000 (52,500,000)
Dividends paid  Net cash from financing activities	65,000,000	27,500,000
Net change in cash and cash equivalents	130,920,014	58,593,829
Movement in foreign exchange translation adjustment, net Cash and cash equivalents, January 1	42,835 70,466,488	(53,738) 34,817,939
CASH AND CASH EQUIVALENTS, MARCH 31	201,429,337	93,358,030

## CONSOLIDATED INTERIM STATEMENT OF STOCKHOLDERS' EQUITY FOR THE THREE MONTHS ENDED MARCH 31, 2015

	Share capital SR	Statutory reserve SR	Retained earnings SR	Foreign exchange translation adjustment SR	Total SR
January 1, 2014 (audited) Net income for the period Transferred to statutory reserve Movement during the period	300,000,000	49,066,485	138,995,356 29,249,699 (2,924,970)	(53,738)	488,058,189 29,249,699 (53,738) 517,254,150
March 31, 2014 (Un-audited)	300,000,000	51,991,455	165,320,085	(57,390)	317,234,130
January 1, 2015 (audited) Net income for the period Transferred to statutory reserve Movement during the period	300,000,000	61,170,955	156,135,579 16,079,323 (1,607,932)	(51,539) 42,835	517,254,995 16,079,323 - 42,835
March 31, 2015 (Un-audited)	300,000,000	62,778,887	170,606,970	(8,704)	533,377,153

### NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2015

## 1. ORGANIZATION AND ACTIVITIES

United Electronics Company ("the Company") is a Saudi Joint Stock Company registered in the Kingdom of Saudi Arabia under commercial registration number 1010175357 issued in Riyadh on 19 Muharram 1423H (April 1, 2002). In 2004, the Company's registered office was transferred from Riyadh to Al Khobar and, accordingly, the Commercial Registration number was changed to 2051029841 dated 10 Jumada II, 1425H (July 27, 2004). From December 24, 2011, the shares of the Company have been listed on Saudi Stock Exchange.

As of March 31, 2015 and 2014 the Company's share capital was SR 300 million divided in to 30 million shares of SR 10 each.

The Company's principal activities are the wholesale and retail trade in food, electrical appliances, electronic gadgets, computers and their spare parts and accessories, furniture, office equipment and tools, auto recorders installation, maintenance and repair services, establishment of restaurants and marketing for others.

The following are the consolidated subsidiaries of the Company, the assets and liabilities and results of operations of these subsidiaries have been included in the consolidated interim financial statements of the Company:

	ownership
Name of consolidated subsidiaries  United Electronics Company-Extra S.P.C., a company registered in Bahrain	100%
United Electronics Company-Extra L.L.C., a company registered in Offian	100%
United Computer Maintenance and Electronics Company Limited, a company registered in the Kingdom of Saudi Arabia	99%

United Electronics Company-Extra S.P.C., is registered in Bahrain on 15 Dhul-Qa'da 1432H (October 13, 2011). The principal activities are importing, exporting and trading in electrical and electronics devices and their spare parts and computers and their supplies, selling visual and vocal media materials, importing and exporting computer related programs and systems, importing and exporting electric games, providing maintenance for electric devices in addition to the management and development of personal properties. The subsidiary commenced its operations on December 30, 2012.

United Electronics Company-Extra L.L.C is registered in Oman on 15 Jumada I, 1433H (April 7, 2012). The principal activities are trading in computer, non-customized softwares, household appliances (radio, television, refrigerators, crockery etc.), toys, games, satellites and phones. This subsidiary commenced its operations on January 18, 2013.

United Computer Maintenance and Electronics Company Limited, a Saudi limited liability company incorporated on 10 Rajab 1431H (June 22, 2010). The principal activities of the subsidiary are maintenance and repair and providing warranty services for electronics, digital and electrical devices, home appliances and computers and wholesale trading and spare parts in electrical and digital devices, photocopy and fax machines, telephones, cell phones, video and electric games, digital pocket assistants, printer and computer related devices. The subsidiary was consolidated in the last quarter of 2014.

The Company has 37 branches in the Kingdom of Saudi Arabia as of March 31, 2015 (March 31, 2014: 35).

NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTHS ENDED MARCH 31, 2015

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These consolidated interim financial statements have been prepared in accordance with the Standard for Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants ("SOCPA"). Significant accounting policies adopted by the Company and its subsidiaries (the "Group") are summarized as follows:

Accounting convention

The consolidated interim financial statements are prepared under the historical cost convention.

#### Basis of consolidation

These consolidated interim financial statements incorporate the interim financial statements of the Company and its subsidiaries controlled by the Company prepared for the three months ended March 31, 2015 and 2014. All significant inter-company transactions and balances between the group companies have been eliminated in preparing the consolidated interim financial statements.

Use of estimates and judgments

The preparation of the consolidated interim financial statements requires management to make judgments, estimates and assumption that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in future period effected.

The management reviews the revenue recognition pattern of deferred portion of revenue received under the extended warranty contracts based on past experience and trends and changed the deferred portion of the extended warranty revenue.

The other key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are impairment of receivables, provision for any slow moving and damaged inventories and useful lives of property and equipment.

Revenue recognition

Sales are recognized upon delivery of goods to customers. Rental income, principally for rental of floor and shelve space, is recognized on an accruals basis based on the terms of rental contracts. Service income is recognized when services are rendered to the customers.

Revenue from extended service plan is recognized on a partial basis whereby a portion of revenue is recognized at the time of sales while the remaining portion is deferred and amortized over the period of service agreement.

Rebates are recognized in cost of revenue upon achieving sale targets.

**Expenses** 

Selling and distribution expenses principally comprise of costs incurred in the sale and distribution of the Group's products. All other expenses are classified as general and administrative expenses.

General and administrative expenses include direct and indirect costs not specifically part of cost of revenue as required under generally accepted accounting principles. Allocations between general and administrative expenses and cost of revenue, when required, are made on a consistent basis.

## NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTHS ENDED MARCH 31, 2015

#### Cash and cash equivalents

Cash and cash equivalents comprise cash, bank balances and highly liquid investments with original maturities of three months or less.

#### Accounts receivable

Accounts receivable are carried at original amount less provision made for doubtful receivable. A provision for doubtful accounts is established when there is significant doubt that the Group will not be able to collect all amounts due according to the original terms of accounts receivable.

#### Inventories

Inventories are stated at the lower of cost or net realizable value. Cost is determined on a weighted average cost basis. Net realizable value represents the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

#### Investment

#### Investment in subsidiaries

A subsidiary is an enterprise that is controlled by the Group by governing the financial and operating policies. Investments in subsidiaries which are dormant or under pre-operation stage or where the information is not available are stated at cost. The carrying amounts of such investments are reduced to recognize any impairment in the value of the investment.

### Investment held for trading

Investment held for trading are stated at fair value and unrealized and realized gains and losses thereon are included in the consolidated interim statement of income.

Where the fair value is not readily determinable, such equity securities are stated at cost less allowances for impairment value.

### Property and equipment

Property and equipment are stated at cost less accumulated depreciation, except for land which is stated at cost. Expenditure on repairs and maintenance is expensed, while expenditure for improvement is capitalized. Depreciation is provided over the estimated useful lives of the depreciable assets using the straight-line method. Depreciation on leasehold improvements is provided over shorter of useful life or lease term using straight-line method.

The estimated useful lives of the principal classes of assets are as follows:

	Years
Buildings and leasehold improvements Furniture, fixtures and office equipment Vehicles	10 - 33 4 - 10 5

#### **Impairment**

As of each balance sheet date, the Group reviews the carrying amounts of its non-current assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

### NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTHS ENDED MARCH 31, 2015

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. Impairment losses are recognized as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognized as income immediately.

Foreign currency transactions

Transactions in foreign currencies are recorded in Saudi Riyals at the rate ruling at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the consolidated interim statement of income.

Financial statements of foreign entities are translated into Saudi Riyals using the exchange rate at the balance sheet date for assets and liabilities and at the average exchange rate for revenues, expenses, gains and losses. Components of equity, other than retained earnings, are held at the historical rates. Translation adjustments are recorded as a separate component of the consolidated interim stockholders' equity. Translation loss that is considered permanent is charged to the consolidated interim statement of income.

Provision for obligation

A provision is recognized in the consolidated interim balance sheet when the Group has a legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

#### **End-of-service indemnities**

End-of-service indemnities, required by applicable laws, are provided in the consolidated interim financial statements based on the employees' length of service.

#### Zakat

The Company is subject to the Regulations of the Department of Zakat and Income Tax ("DZIT") in the Kingdom of Saudi Arabia. Zakat is calculated and accrued for the quarter based on estimation. Zakat is recorded at the period end based on period end figures and any difference between the estimate and the actual is adjusted at that time. Any difference between the estimate and final assessment is recorded when settled.

Leasing

Leases are classified as capital leases whenever the terms of the lease transfer substantially all of the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

The Group as lessor

Rental income from operating leases is recognized on a straight-line basis over the operating lease period.

The Group as lessee

Rentals payable under operating leases are charged to income on a straight-line basis over the term of the operating lease.

## NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTHS ENDED MARCH 31, 2015

#### Dividend

Dividend distributions are recorded in the period in which the General Assembly approves such distributions.

#### 3. STATUTORY RESERVE

In accordance with Regulations for Companies in Saudi Arabia and the Company's articles of association, the Company has established a statutory reserve by the appropriation of 10% of net income until the reserve equals 50% of the share capital. This reserve is not available for dividend distribution. The statutory reserve is appropriated at the period end based on period's net income and any difference between the amount appropriated and the actual is adjusted in the last quarter of every year.

#### EARNINGS PER SHARE

Earnings per share from net income after zakat is computed by dividing net income for the period by the weighted average number of shares outstanding during the period.

Earnings per share from the continuing main operations is computed by dividing operating income after finance charges and zakat after non-controlling interest for the period by the weighted average number of shares outstanding during the period.

Earnings per share from other operations is computed by dividing net other (expenses) income and unrealized and realized gain on investments held for trading by the weighted average number of shares outstanding during the period.

## 5. RELATED PARTY TRANSACTIONS

In the normal course of business, the Group transacts with related parties. These transactions include purchases, sales, inter-group transactions and expenses charged with the related parties. The terms of such transactions were approved by the management.

During the period, the Group transacted significant transactions with the following related parties:

Name	-	Relationship
Digital and Electronic Solutions Development Company ("DESD") and its subsidiary		Affiliates of a stockholder
Significant transactions and the related amounts are as follows:	2015 SR	2014 SR
	(Un-audited)	(Un-audited)
Purchases	37,943,124	99,605,274

As of March 31, 2015, trade payables include balance payable the DESD and its subsidiary amounted to SR 33.3 million (March 31, 2014: SR 48.8 million).

## NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued) FOR THE THREE MONTHS ENDED MARCH 31, 2015

## 6. CONTINGENCIES AND COMMITMENTS

As of March 31, the Group had the following contingencies and commitments:

	2015 SR	2014 SR
	(Un-audited)	(Un-audited)
Latters of guarantee	58,126,498	58,611,498
Letters of guarantee  Letters of credit	112,530,621	141,782,211
Extens of credit		

### 7. GEOGRAPHICAL SEGMENT

All of the significant assets and liabilities of the Group are located in the Kingdom of Saudi Arabia except for certain assets and liabilities which are held in Bahrain and Oman.

### 8. RESULTS OF INTERIM PERIOD

The results of the interim period are not audited and therefore it may not give an accurate indicator of the annual operating results.