

**UNITED ELECTRONICS COMPANY
(A SAUDI JOINT STOCK COMPANY)**

**CONDENSED CONSOLIDATED INTERIM
FINANCIAL INFORMATION (UNAUDITED)
FOR THE THREE-MONTH AND NINE-
MONTH PERIODS ENDED 30 SEPTEMBER
2024
AND REPORT ON REVIEW OF CONDENSED
CONSOLIDATED INTERIM FINANCIAL
INFORMATION**

UNITED ELECTRONICS COMPANY
(A Saudi Joint Stock Company)
Condensed consolidated interim financial information (Unaudited)
For the three-month and nine-month periods ended 30 September 2024

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Report on review of Condensed Consolidated Interim Financial Information

To the shareholders of United Electronics Company
(A Saudi Joint Stock Company)

Introduction

We have reviewed the accompanying condensed consolidated interim statement of financial position of United Electronics Company (the “Company”) and its subsidiaries (the “Group”) as of 30 September 2024 and the related condensed consolidated statement of profit or loss and other comprehensive income for the three-month and nine-month periods then ended and the condensed consolidated interim statements of changes in equity and cash flows for the nine-month period then ended and other explanatory notes. Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with International Accounting Standard 34 - “Interim Financial Reporting” (IAS 34), as endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, “Review of interim financial information performed by the independent auditor of the entity”, as endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, as endorsed in the Kingdom of Saudi Arabia, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information is not prepared, in all material respects, in accordance with IAS 34, as endorsed in the Kingdom of Saudi Arabia.

PricewaterhouseCoopers

Ali A. Alotaibi
License Number 379

28 October 2024



UNITED ELECTRONICS COMPANY

(A Saudi Joint Stock Company)

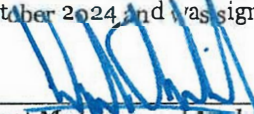
Condensed consolidated interim statement of profit or loss and other comprehensive income

(All amounts in Saudi Riyals thousands unless otherwise stated)

	Note	For the three-month period ended 30 September		For the nine-month period ended 30 September	
		2024 (Unaudited)	2023 (Unaudited)	2024 (Unaudited)	2023 (Unaudited)
Sales and services		1,441,451	1,318,689	4,654,548	4,256,714
Income from Islamic financing contracts		161,938	133,489	451,582	384,314
Total revenue	5	1,603,389	1,452,178	5,106,130	4,641,028
Cost of revenues		(1,213,191)	(1,117,973)	(3,979,512)	(3,651,932)
Gross profit		390,198	334,205	1,126,618	989,096
Selling and distribution expenses		(146,882)	(135,026)	(481,451)	(426,496)
General and administrative expenses		(60,144)	(47,504)	(166,549)	(176,400)
Net impairment losses on financial assets	6, 14	(17,531)	(9,027)	(66,804)	(38,308)
Other expenses		(1,232)	(221)	(1,765)	(13,140)
Other income		17,783	698	20,566	3,799
Finance charges		(15,966)	(15,908)	(47,300)	(46,871)
Profit before zakat and income tax		166,226	127,217	383,315	291,680
Zakat expense		(9,415)	(8,650)	(25,460)	(26,032)
Income tax expense		(486)	(301)	(1,063)	(1,266)
Net profit for the period		156,325	118,266	356,792	264,382
Other comprehensive income					
<i>Items that may be reclassified to profit or loss:</i>					
Remeasurement of employee benefit obligation		6,916	-	6,916	-
Exchange differences on translation of foreign operations		7	(109)	(198)	(3,588)
		6,923	(109)	6,718	(3,588)
Total comprehensive income for the period		163,248	118,157	363,510	260,794
Earnings per share					
Basic earnings per share	12	2.04	1.55	4.67	3.47
Diluted earnings per share	12	1.95	1.48	4.46	3.30

The accompanying notes are an integral part of this condensed consolidated interim financial information.

The condensed consolidated interim financial information was approved by the Board of Directors on 28 October 2024 and was signed on its behalf by:

		
Wael Mohammed Mohammed Khalil Chief Financial Officer	Mohammed Galal Ali Fahmy Chief Executive Officer	Yousef Ali Zaid Al Quraishi Chairman

UNITED ELECTRONICS COMPANY
(A Saudi Joint Stock Company)
Condensed consolidated interim statement of financial position
(All amounts in Saudi Riyals thousands unless otherwise stated)

		As at 30 September 2024	As at 31 December 2023
	Note	(Unaudited)	(Audited)
Assets			
Non-current assets			
Property and equipment		489,636	485,931
Right-of-use assets		476,550	451,306
Net investment in finance lease		44,598	44,147
Intangible assets		55,043	60,749
Goodwill		529	529
Trade and other receivables		7,206	8,698
Investment in Islamic financing contracts	6	1,150,987	1,028,152
Total non-current assets		2,224,549	2,079,512
Current assets			
Inventories		1,170,374	1,187,427
Trade and other receivables		169,702	173,687
Net investment in finance lease		3,353	3,311
Investment in Islamic financing contracts	6	1,097,859	839,233
Cash and cash equivalents	7	138,083	151,272
		2,579,371	2,354,930
Assets held for sale		5,291	7,069
Total current assets		2,584,662	2,361,999
Total assets		4,809,211	4,441,511
Equity and liabilities			
Equity			
Share capital		800,000	800,000
Other reserves		36,931	14,713
Retained earnings		565,993	515,113
Treasury shares		(45,461)	(45,461)
Net equity		1,357,463	1,284,365
Liabilities			
Non-current liabilities			
Deferred revenue		158,963	139,478
Lease liabilities		586,708	588,699
Borrowings	8	823,163	664,739
Employee benefit obligations		87,495	84,925
Total non-current liabilities		1,656,329	1,477,841

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UNITED ELECTRONICS COMPANY

(A Saudi Joint Stock Company)

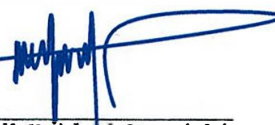
Condensed consolidated interim statement of financial position (continued)

(All amounts in Saudi Riyals thousands unless otherwise stated)

	Note	As at 30 September 2024 (Unaudited)	As at 31 December 2023 (Audited)
Current liabilities			
Trade and other payables	9	996,084	776,600
Deferred revenue		163,011	140,471
Lease liabilities		48,120	30,080
Borrowings	8	549,814	688,620
Zakat and income tax		34,385	38,505
		<u>1,791,414</u>	<u>1,674,276</u>
Liabilities directly associated with assets classified as held for sale		<u>4,005</u>	<u>5,029</u>
Total current liabilities		<u>1,795,419</u>	<u>1,679,305</u>
Total liabilities		<u>3,451,748</u>	<u>3,157,146</u>
Total equity and liabilities		<u>4,809,211</u>	<u>4,441,511</u>

The accompanying notes are an integral part of this condensed consolidated interim financial information.

The condensed consolidated interim financial information was approved by the Board of Directors on 28 October 2024 and was signed on its behalf by:

		
Wael Mohammed Monammed Khalil Chief Financial Officer	Mohammed Galal Ali Fahmy Chief Executive Officer	Yousef Ali Zaid Al Quraishi Chairman

UNITED ELECTRONICS COMPANY
(A Saudi Joint Stock Company)
Condensed consolidated interim statement of changes in equity
(All amounts in Saudi Riyals thousands unless otherwise stated)

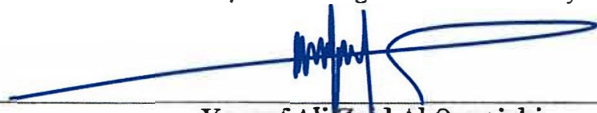
	Note	Share capital	Statutory reserve	Share based payment reserve	Other reserves		Total other reserves	Retained earnings	Treasury shares	Total equity
					Foreign currency translation reserve	Actuarial reserve				
At 1 January 2023 (Audited)		800,000	64,158	9,968	(212)	(6,099)	3,657	327,136	(55,651)	1,139,300
Profit for the period		-	-	-	-	-	-	264,382	-	264,382
Other comprehensive loss for the period		-	-	-	(3,588)	-	(3,588)	-	-	(3,588)
Total comprehensive income for the period		-	-	-	(3,588)	-	(3,588)	264,382	-	260,794
Transfer to statutory reserve	15	-	26,438	-	-	-	-	(26,438)	-	-
Dividends		-	-	-	-	-	-	(266,643)	-	(266,643)
Employee share schemes - value of employee services		-	-	4,500	-	-	4,500	-	-	4,500
Issue of treasury shares to employees		-	-	(10,190)	-	-	(10,190)	-	10,190	-
At 30 September 2023 (Unaudited)		800,000	90,596	4,278	(3,800)	(6,099)	(5,621)	298,437	(45,461)	1,137,951
At 1 January 2024 (Audited)		800,000	-	24,278	(3,742)	(5,823)	14,713	515,113	(45,461)	1,284,365
Profit for the period		-	-	-	-	-	-	356,792	-	356,792
Other comprehensive income for the period		-	-	-	(198)	6,916	6,718	-	-	6,718
Total comprehensive income for the period		-	-	-	(198)	6,916	6,718	356,792	-	363,510
Dividends	15	-	-	-	-	-	-	(305,912)	-	(305,912)
Employee share schemes - value of employee services		-	-	15,500	-	-	15,500	-	-	15,500
At 30 September 2024 (Unaudited)		800,000	-	39,778	(3,940)	1,093	36,931	565,993	(45,461)	1,357,463

The accompanying notes are an integral part of this condensed consolidated interim financial information.

The condensed consolidated interim financial information was approved by the Board of Directors on 28 October 2024 and was signed on its behalf by:


Wael Mohammed Mohammed Khalil
Chief Financial Officer


Mohammed Galal Ali Fahmy
Chief Executive Officer


Yousef Ali Zaid Al Quraishi
Chairman

UNITED ELECTRONICS COMPANY
(A Saudi Joint Stock Company)
Condensed consolidated interim statement of cash flows
(All amounts in Saudi Riyals thousands unless otherwise stated)

	Note	For the nine-month period ended 30 September	
		2024 (Unaudited)	2023 (Unaudited)
Cash flows from operating activities			
Profit before zakat and income tax		383,315	291,680
<u>Adjustments for:</u>			
Depreciation of property and equipment		37,264	37,141
Property and equipment written off		62	8,123
Intangible assets written off		14	
Loss on disposal of property and equipment		282	850
Amorisation of deferred revenue		(149,711)	(107,571)
Amortization of intangible assets		12,731	10,386
Depreciation of right-of-use assets		39,765	38,689
Employee share schemes - value of employee services		15,500	4,500
Finance income from net investment in finance lease		(2,128)	(2,152)
Net impairment losses on financial assets	6	66,804	38,308
Gain on termination of a lease		(1,599)	(578)
Finance charges		105,982	92,810
Provision for employee benefit obligations		14,194	11,853
<u>Changes in operating assets and liabilities:</u>			
Decrease (increase) in trade and other receivables		7,621	(9,068)
Increase in investment in Islamic financing contracts		(448,265)	(275,002)
Decrease (increase) in inventories		17,053	(7,867)
Increase in trade and other payables		218,262	290,776
Increase in deferred revenue		191,736	133,417
Cash generated from operations		508,882	556,295
Employee benefit obligations paid		(4,708)	(4,765)
Principle element of lease receipts		1,338	-
Finance income received		297	500
Finance cost paid		(104,427)	(93,432)
Zakat and income tax paid		(30,643)	(31,059)
Net cash inflow from operating activities		370,739	427,539
Cash flows from investing activities			
Payments for purchases of property and equipment		(38,786)	(40,930)
Payments for purchases of intangible assets		(8,369)	(6,692)
Proceeds from disposal of property and equipment		37	48
Net cash outflow from investing activities		(47,118)	(47,574)
Cash flows from financing activities			
Proceeds from long-term borrowings		624,000	704,500
Repayment of long-term borrowings		(369,937)	(358,883)
Proceeds from short-term borrowings		1,540,000	1,330,165
Repayment of short-term borrowings		(1,776,000)	(1,691,165)
Dividends paid to the Company's shareholders	15	(305,912)	(266,643)
Principal elements of lease payments		(48,595)	(31,117)
Net cash outflow from financing activities		(336,444)	(313,143)

(Continued)

UNITED ELECTRONICS COMPANY**(A Saudi Joint Stock Company)****Condensed consolidated interim statement of cash flows** (continued)

(All amounts in Saudi Riyals thousands unless otherwise stated)

		For the nine-month period ended 30 September	
		2024	2023
		(Unaudited)	(Unaudited)
Net (decrease) increase in cash and cash equivalents		(12,823)	66,822
Cash and cash equivalents at beginning of period		152,604	146,669
Cash and cash equivalents at end of period	7	139,781	213,491
Non-cash investing and financing activities:			
Right-of-use assets recorded against lease liabilities		67,674	61,163
Transfer from capital work in progress to intangible assets		-	4,345
Reversal of right-of-use assets on termination of a lease		1,431	-
Reversal of lease liabilities on termination of a lease		3,030	-

The accompanying notes are an integral part of this condensed consolidated interim financial information.

The condensed consolidated interim financial information was approved by the Board of Directors on 28 October 2024 and was signed on its behalf by:

		
Wael Mohammed Mohammed Khalil Chief Financial Officer	Mohammed Galal Ali Fahmy Chief Executive Officer	Yousef Ali Zaid Al Quraishi Chairman

UNITED ELECTRONICS COMPANY

(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information (Unaudited)

For the three-month and nine-month periods ended 30 September 2024

(All amounts in Saudi Riyals thousands unless otherwise stated)

1 General information

United Electronics Company (the “Company”) is a Saudi Joint Stock Company registered in Al Khobar under Commercial Registration (“CR”) number 2051029841 dated 10 Jumada II, 1425H (corresponding to 27 July 2004). The shares of the Company were listed on the Saudi Stock Exchange (“Saudi Exchange”) on 24 December 2011.

The registered address of the Company is P.O. Box 76688 Al Khobar 31952, Kingdom of Saudi Arabia.

The principal activities of the Company and its subsidiaries (collectively referred to as the “Group”) include the wholesale and retail trade in electric appliances, electronic gadgets, computers and their spare parts and accessories, furniture, office equipment and tools, maintenance and repair services, third-party marketing and consumer financing services.

The accompanying condensed consolidated interim financial information include the activities of the Company and its following wholly owned subsidiaries.

Subsidiaries	Country of incorporation
United Company for Maintenance Services (“UCMS”)	Kingdom of Saudi Arabia
United International Holding Company (“UIHC”)	Kingdom of Saudi Arabia
United Company for Financial Services (“UCFS”)	Kingdom of Saudi Arabia
Procco Financial Services W.L.L. (“Procco”)	Kingdom of Bahrain
United Electronics Company Extra W.L.L. (“eXtra Bahrain”)	Kingdom of Bahrain
United Electronics Company Extra L.L.C. (“eXtra Oman”)	Sultanate of Oman
Extra Electronics Company (“eXtra Egypt”)	Arab Republic of Egypt
Extra for Import (“eXtra Import”)	Arab Republic of Egypt

As at 30 September 2024, the Group had a total of 55 branches (31 December 2023: 53 branches) out of which 50 branches are in the Kingdom of Saudi Arabia (31 December 2023: 48 branches in the Kingdom of Saudi Arabia).

During 2023, the Board of Directors of UIHC recommended to the Company to initiate legal formalities to file for the Company’s request for an Initial Public Offering (“IPO Application”) with the Capital Market Authority (“CMA”) in the Kingdom of Saudi Arabia. On 26 June 2024, CMA approved the UIHC’s IPO Application and UIHC announced its formal intent to float its shares on 20 October 2024. CMA’s approval is valid for a period of six months from the date of such approval and UIHC expects that the process of listing of its shares will be completed within such time period.

The accompanying condensed consolidated interim financial information was approved by the Company’s Board of Directors on 28 October 2024.

2 Material accounting policies

The principal accounting policies applied in the preparation of the condensed consolidated interim financial information of the Group are consistent with those of the previous financial year and corresponding interim reporting periods.

2.1 Basis of preparation

(a) Statement of compliance

The condensed consolidated interim financial information of the Group has been prepared in compliance with IAS 34 “Interim Financial Reporting” (“IAS 34”), as endorsed in the Kingdom of Saudi Arabia, and other standards and pronouncements issued by the Saudi Organization for Chartered and Professional Accountants (“SOCPA”).

**UNITED ELECTRONICS COMPANY
(A Saudi Joint Stock Company)**

**Notes to the condensed consolidated interim financial information (Unaudited)
For the three-month and nine-month periods ended 30 September 2024**
(All amounts in Saudi Riyals thousands unless otherwise stated)

2 Material accounting policies (continued)

2.1 Basis of preparation (continued)

(a) Statement of compliance (continued)

The condensed consolidated interim financial information does not include all the information and disclosures required in the annual consolidated financial statements. Accordingly, this condensed consolidated interim financial information is to be read in conjunction with the annual consolidated financial statements for the year ended 31 December 2023.

(b) New standards, amendments to standards and interpretations

A number of new and amended standards became applicable for the current reporting period.

- Amendment to IFRS 16 'Leases' ("IFRS 16") - Leases on sale and leaseback;
- Amendments to IAS 1, Presentation of financial statements' - Non-current liabilities with covenants; and
- Amendment to IAS 7 'Cash flow statements' ("IAS 7") and IFRS 7 'Financial instruments: Disclosures ("IFRS 7") - Supplier finance.

The Group did not have to change its accounting policies or make retrospective adjustments as a result of adopting these standards.

(c) Standards issued but not yet effective

Certain new accounting standards, amendments to accounting standards and interpretations have been published that are not yet applicable for 1 January 2024 reporting periods and have not been early adopted by the Group. Management is in the process of assessing the impact of such new standards and interpretations on its consolidated financial statements.

3 Fair value of assets and liabilities

As at 30 September 2024 and 31 December 2023, all financial assets and financial liabilities of the Group are categorized as held at amortized cost. Management believes that the fair values of the Group's financial assets and liabilities as at 30 September 2024 and 31 December 2023 are not materially different from their carrying values since the financial instruments are short term in nature, carry profit rates which are based on prevailing market profit rates and are expected to be realized at their current carrying values within twelve months from the date of the statement of financial position. The fair values of the non-current financial instruments are estimated to approximate their carrying values as these carry profit rates which are based on prevailing market profit rates. During the three month and nine month periods ended 30 September 2024, there have been no significant market developments which might indicate towards a potential change in fair value of the Group's financial instruments.

4 Critical accounting estimates and judgements

The preparation of condensed consolidated interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. The Group makes estimates and judgements concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. There are no significant changes in critical accounting estimates and judgements used by management in the preparation of the condensed consolidated interim financial information from those that were applied and disclosed in the annual consolidated financial statements for the year ended 31 December 2023, except for certain changes made, during the period ended 30 September 2024, to the underlying dataset of collection patterns, default trends and macroeconomic factors used for computation of such ECL allowance on investment in Islamic financing contracts. A detailed analysis of such change in estimate and the underlying judgements has been included in Note 14. Also see Note 6.

UNITED ELECTRONICS COMPANY
(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information (Unaudited)
For the three-month and nine-month periods ended 30 September 2024
(All amounts in Saudi Riyals thousands unless otherwise stated)

5 Revenue

	For the three-month period ended 30 September		For the nine-month period ended 30 September	
	2024	2023	2024	2023
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Recognized at a point in time				
Retail	1,045,046	977,731	3,375,193	3,279,318
Wholesale	8,403	26,068	34,790	76,574
E-commerce	333,276	275,880	1,092,420	788,887
	1,386,725	1,279,679	4,502,403	4,144,779
Recognized over time				
Extended warranty and customer loyalty program	54,186	38,177	150,441	109,966
Others	540	833	1,704	1,969
	54,726	39,010	152,145	111,935
Total sales and services	1,441,451	1,318,689	4,654,548	4,256,714
Income from Islamic financing contracts	161,938	133,489	451,582	384,314
	1,603,389	1,452,178	5,106,130	4,641,028

6 Investment in Islamic financing contracts

	30 September 2024	31 December 2023
	(Unaudited)	(Audited)
Investment in Tawarruq financing contracts, net	1,791,297	1,531,316
Investment in Murabaha financing contracts, net	100,043	272,873
Investment in Islamic credit cards, net	357,506	63,196
	2,248,846	1,867,385
Less: non- current portion	(1,150,987)	(1,028,152)
Current portion	1,097,859	839,233

UNITED ELECTRONICS COMPANY
(A Saudi Joint Stock Company)
Notes to the condensed consolidated interim financial information (Unaudited)
For the three-month and nine-month periods ended 30 September 2024

(All amounts in Saudi Riyals thousands unless otherwise stated)

6 Investment in Islamic financing contracts (continued)
6.1 Reconciliation between gross and net investment in Islamic financing contracts is as follows:

	Installment sales		Tawarruq finance		Murabaha finance		Islamic credit card		Total	
	30 September 2024 (Unaudited)	31 December 2023 (Audited)	30 September 2024 (Unaudited)	31 December 2023 (Audited)	30 September 2024 (Unaudited)	31 December 2023 (Audited)	30 September 2024 (Unaudited)	31 December 2023 (Audited)	30 September 2024 (Unaudited)	31 December 2023 (Audited)
Gross investment in Islamic financing contracts	31,169	32,473	2,715,654	2,317,298	125,872	362,169	432,417	65,726	3,305,112	2,777,666
Unearned finance and processing fee income	(5,744)	(7,048)	(871,341)	(736,619)	(21,278)	(77,646)	(64,762)	-	(963,125)	(821,313)
Present value of Islamic financing contracts' receivables ("P.V. of I.F.C.")	25,425	25,425	1,844,313	1,580,679	104,594	284,523	367,655	65,726	2,341,987	1,956,353
Allowance for ECL	(25,425)	(25,425)	(53,016)	(49,363)	(4,551)	(11,650)	(10,149)	(2,530)	(93,141)	(88,968)
Net investment in Islamic financing contracts ("Net investment in I.F.C.")	-	-	1,791,297	1,531,316	100,043	272,873	357,506	63,196	2,248,846	1,867,385
Net investment in I.F.C. - non-current portion	-	-	(1,132,771)	(957,963)	(18,216)	(70,189)	-	-	(1,150,987)	(1,028,152)
Net investment in I.F.C. - current portion	-	-	658,526	573,353	81,827	202,684	357,506	63,196	1,097,859	839,233

UNITED ELECTRONICS COMPANY
(A Saudi Joint Stock Company)
Notes to the condensed consolidated interim financial information (Unaudited)
For the three-month and nine-month periods ended 30 September 2024

(All amounts in Saudi Riyals thousands unless otherwise stated)

6 Investment in Islamic financing contracts (continued)
6.2 The movement in allowance for ECL on Islamic financing contracts is as follows:

	Installment sales		Tawarruq finance		Murabaha finance		Islamic credit card		Total	
	30 September 2024 (Unaudited)	31 December 2023 (Audited)	30 September 2024 (Unaudited)	31 December 2023 (Audited)	30 September 2024 (Unaudited)	31 December 2023 (Audited)	30 September 2024 (Unaudited)	31 December 2023 (Audited)	30 September 2024 (Unaudited)	31 December 2023 (Audited)
Opening balance	25,425	25,790	49,363	40,064	11,650	6,326	2,530	365	88,968	72,545
Charge for the period / year	-	(365)	61,662	52,655	13,760	16,584	9,742	2,720	85,164	71,594
Amounts written-off	-	-	(58,009)	(43,356)	(20,859)	(11,260)	(2,123)	(555)	(80,991)	(55,171)
Closing balance	25,425	25,425	53,016	49,363	4,551	11,650	10,149	2,530	93,141	88,968

6.2.1 Net impairment losses on financial assets:

	Installment sales		Tawarruq finance		Murabaha finance		Islamic credit card		Total	
	30 September 2024 (Unaudited)	30 September 2023 (Unaudited)	30 September 2024 (Unaudited)	30 September 2023 (Unaudited)	30 September 2024 (Unaudited)	30 September 2023 (Unaudited)	30 September 2024 (Unaudited)	30 September 2023 (Unaudited)	30 September 2024 (Unaudited)	30 September 2023 (Unaudited)
Charge for the period	-	-	61,662	30,804	13,760	13,626	9,742	1,224	85,164	45,654
Recoveries amount of previously written off	-	-	(13,170)	(4,628)	(5,190)	(2,292)	-	-	(18,360)	(6,920)
Net impairment losses on financial assets	-	-	48,492	26,176	8,570	11,334	9,742	1,224	66,804	38,734

UNITED ELECTRONICS COMPANY
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6 Investment in Islamic financing contracts (continued)
6.3 Stage-wise analysis of Islamic financing contracts and the respective ECL are as follows:

30 September 2024 (Unaudited)	Instalment sales			Tawarruq finance			Murabaha finance			Islamic credit card			Total		
	P.V of I.F.C.	Allowance for ECL	Net investment in I.F.C.	P.V of I.F.C.	Allowance for ECL	Net investment in I.F.C.	P.V of I.F.C.	Allowance for ECL	Net investment in I.F.C.	P.V of I.F.C.	Allowance for ECL	Net investment in I.F.C.	P.V of I.F.C.	Allowance for ECL	Net investment in I.F.C.
Performing (Stage 1)	-	-	-	1,644,317	(14,246)	1,630,071	84,043	(360)	83,683	340,393	(3,225)	337,168	2,068,753	(17,831)	2,050,922
Under- performing (Stage 2)	-	-	-	60,404	(9,434)	50,970	3,324	(342)	2,982	5,630	(1,333)	4,297	69,358	(11,109)	58,249
Non-performing (Stage 3)	25,425	(25,425)	-	139,592	(29,336)	110,256	17,227	(3,849)	13,378	21,632	(5,591)	16,041	203,876	(64,201)	139,675
	25,425	(25,425)	-	1,844,313	(53,016)	1,791,297	104,594	(4,551)	100,043	367,655	(10,149)	357,506	2,341,987	(93,141)	2,248,846
31 December 2023 (Audited)	Instalment sales			Tawarruq finance			Murabaha finance			Islamic credit card			Total		
	P.V of I.F.C.	Allowance for ECL	Net investment in I.F.C.	P.V of I.F.C.	Allowance for ECL	Net investment in I.F.C.	P.V of I.F.C.	Allowance for ECL	Net investment in I.F.C.	P.V of I.F.C.	Allowance for ECL	Net investment in I.F.C.	P.V of I.F.C.	Allowance for ECL	Net investment in I.F.C.
Performing (Stage 1)	-	-	-	1,363,519	(12,796)	1,350,723	231,559	(1,146)	230,413	56,654	(735)	55,919	1,651,732	(14,677)	1,637,055
Under- performing (Stage 2)	-	-	-	94,489	(7,282)	87,207	13,124	(813)	12,311	3,111	(300)	2,811	110,724	(8,395)	102,329
Non-performing (Stage 3)	25,425	(25,425)	-	122,671	(29,285)	93,386	39,840	(9,691)	30,149	5,961	(1,495)	4,466	193,897	(65,896)	128,001
	25,425	(25,425)	-	1,580,679	(49,363)	1,531,316	284,523	(11,650)	272,873	65,726	(2,530)	63,196	1,956,353	(88,968)	1,867,385

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6 Investment in Islamic financing contracts (continued)

6.4 Stage-wise movement in ECL allowance/impairment on investment in Islamic financing contracts is as follows:

	Performing (Stage 1)	Under- performing (Stage 2)	Non- performing (Stage 3)	Total
<u>2024</u>				
1 January 2024	14,677	8,395	65,897	88,969
Individual financial assets transferred to under-performing (lifetime expected credit losses)	(4,660)	9,246	(608)	3,978
Individual financial assets transferred to non -performing (credit-impaired financial assets)	(6,441)	(3,212)	27,227	17,574
Individual financial assets transferred to performing (12-month expected credit losses)	868	(2,840)	(2,335)	(4,307)
New financial assets originated	19,270	-	-	19,270
Amounts written-off	-	-	(80,992)	(80,992)
Other changes	(5,883)	(480)	55,012	48,649
30 September 2024	17,831	11,109	64,201	93,141
	Performing (Stage 1)	Under- performing (Stage 2)	Non- performing (Stage 3)	Total
<u>2023</u>				
1 January 2023	11,992	3,264	57,289	72,545
Individual financial assets transferred to under-performing (lifetime expected credit losses)	(5,270)	8,236	(633)	2,333
Individual financial assets transferred to non -performing (credit-impaired financial assets)	(16,974)	(1,928)	38,213	19,311
Individual financial assets transferred to performing (12-month expected credit losses)	42	(475)	(2,299)	(2,732)
New financial assets originated	28,620	-	-	28,620
Amounts written-off	(1,500)	(267)	(53,405)	(55,172)
Other changes	(2,233)	(435)	26,732	24,063
31 December 2023	14,677	8,395	65,897	88,969

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6 Investment in Islamic financing contracts (continued)

6.5 Category-wise movement in stage-wise ECL allowance/impairment is as follows:

	Instalment sales			Tawarruq finance			Murabaha finance			Islamic credit card			Total		
	Performing	Under-	Non-	Performing	Under-	Non-	Performing	Under-	Non-	Performing	Under-	Non-	Performing	Under-	Non-
2024	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)
At 1 January	-	-	25,425	12,796	7,282	29,285	1,146	813	9,691	735	300	1,496	14,677	8,395	65,897
Individual financial assets transferred to															
- Stage 1	-	-	-	825	(2,595)	(2,112)	30	(235)	(205)	14	(9)	(20)	869	(2,839)	(2,337)
- Stage 2	-	-	-	(3,463)	7,664	(530)	(29)	262	(76)	(1,169)	1,320	(1)	(4,661)	9,246	(607)
- Stage 3	-	-	-	(3,686)	(2,867)	21,424	(60)	(303)	1,802	(2,694)	(43)	4,001	(6,440)	(3,213)	27,227
New financial assets originated	-	-	-	12,612	-	-	68	-	-	6,589	-	-	19,269	-	-
Amounts written-off	-	-	-	-	-	(58,009)	-	-	(20,859)	-	-	(2,124)	-	-	(80,992)
Other changes	-	-	-	(4,838)	(50)	39,278	(795)	(195)	13,496	(250)	(235)	2,239	(5,883)	(480)	55,013
At 30 September	-	-	25,425	14,246	9,434	29,336	360	342	3,849	3,225	1,333	5,591	17,831	11,109	64,201

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6 Investment in Islamic financing contracts (continued)
6.5 Category-wise movement in stage-wise ECL allowance/impairment is as follows: (continued)

	Instalment sales			Tawarruq finance			Murabaha finance			Islamic credit card			Total		
	Performing	Under-	Non-	Performing	Under-	Non-	Performing	Under-	Non-	Performing	Under-	Non-	Performing	Under-	Non-
2023	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)
At 1 January	37	82	25,671	10,500	2,890	26,674	1,408	196	4,722	47	96	222	11,992	3,264	57,289
Individual financial assets transferred to															
- Stage 1	-	-	-	39	(446)	(2,186)	2	(25)	(87)	1	(4)	(26)	42	(475)	(2,299)
- Stage 2	-	-	-	(4,473)	7,133	(583)	(508)	802	(50)	(289)	298	-	(5,270)	8,233	(633)
- Stage 3	-	-	-	(11,370)	(1,742)	27,349	(4,476)	(109)	9,369	(1,128)	(77)	1,496	(16,974)	(1,928)	38,214
New financial assets originated	-	-	-	21,149	-	-	5,383	-	-	2,088	-	-	28,620	-	-
Amounts written-off	-	-	-	(1,372)	(250)	(41,733)	(127)	(16)	(11,117)	-	-	(555)	(1,499)	(266)	(53,405)
Other changes	(37)	(82)	(246)	(1,677)	(303)	19,764	(536)	(35)	6,854	16	(13)	358	(2,234)	(433)	26,730
At 31 December	-	-	25,425	12,796	7,282	29,285	1,146	813	9,691	735	300	1,495	14,677	8,395	65,896

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6 Investment in Islamic financing contracts (continued)

6.5 Category-wise movement in stage-wise ECL allowance/impairment is as follows: (continued)

Following factors contributed to the change in the ECL allowance during the nine-month period ended 30 September 2024:

- Transfers between Stage 1, 2 and 3, due to balances experiencing significant increases (or decreases on account of impact of enhanced collection strategies and efforts) in credit risk or becoming credit-impaired in the period, and the consequent "step up" (or "step down") between 12-month and lifetime ECL;
- During the period ended 30 September 2024, as part of an annual exercise, management has updated the underlying dataset of collection patterns, default trends and macroeconomic factors for computation of such ECL allowance. A detailed analysis of such change in estimate has been included in Note 14;
- Additional allowances for new financial assets recognised during the period;
- Financial assets written off; and
- 'Other changes' in Stage 3 principally represent net impact of additional allowance for ECL recognized upon write-offs.

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6 Investment in Islamic financing contracts (continued)

6.6 Category-wise movement in stage-wise gross investment in Islamic financing contracts is as follows:

	Instalment sales			Tawarruq finance			Murabaha finance			Islamic credit card			Total		
	Performing	Under-	Non-	Performing	Under-	Non-	Performing	Under-	Non-	Performing	Under-	Non-	Performing	Under-	Non-
	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)	(Stage 1)	(Stage 2)	(Stage 3)
2024															
At 1 January	-	-	25,425	1,363,519	94,489	122,671	231,559	13,124	39,840	56,654	3,111	5,961	1,651,732	110,724	193,897
Individual financial assets transferred to															
-Stage 1	-	-	-	42,783	(33,576)	(9,208)	13,990	(3,785)	(10,205)	2,540	(708)	(1,832)	59,313	(38,069)	(21,245)
-Stage 2	-	-	-	(50,111)	52,383	(2,272)	(3,409)	3,732	(324)	(5,410)	5,420	(10)	(58,930)	61,535	(2,606)
-Stage 3	-	-	-	(61,680)	(38,001)	99,680	(4,682)	(4,839)	9,521	(11,826)	(1,911)	13,737	(78,188)	(44,751)	122,938
New financial assets originated	-	-	-	836,751	-	-	6,593	-	-	303,236	-	-	1,146,580	-	-
Amounts written-off	-	-	-	-	-	(58,009)	-	-	(20,859)	-	-	(2,124)	-	-	(80,992)
Collections and other changes	-	-	-	(486,945)	(14,891)	(13,270)	(160,008)	(4,908)	(746)	(4,801)	(282)	5,900	(651,754)	(20,081)	(8,116)
At 30 September	-	-	25,425	1,644,317	60,400	139,592	84,043	3,324	17,227	340,393	5,630	21,632	2,068,753	69,358	203,876

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6 Investment in Islamic financing contracts (continued)

6.6 Category-wise movement in stage-wise gross investment in Islamic financing contracts is as follows: (continued)

	Instalment sales			Tawarruq finance			Murabaha finance			Islamic credit card			Total		
	Performing (Stage 1)	Under- performing (Stage 2)	Non- performing (Stage 3)	Performing (Stage 1)	Under- performing (Stage 2)	Non- performing (Stage 3)	Performing (Stage 1)	Under- performing (Stage 2)	Non- performing (Stage 3)	Performing (Stage 1)	Under- performing (Stage 2)	Non- performing (Stage 3)	Performing (Stage 1)	Under- performing (Stage 2)	Non- performing (Stage 3)
2023															
At 1 January	53	118	36,717	1,102,246	18,730	68,926	378,862	4,759	21,023	5,840	496	496	1,487,001	24,103	127,162
Individual financial assets transferred to															
- Stage 1	-	-	-	8,259	(2,977)	(5,281)	6,484	(517)	(5,967)	560	(82)	(478)	15,303	(3,576)	(11,726)
- Stage 2	-	-	-	(105,940)	107,378	(1,438)	(19,287)	19,498	(211)	(3,277)	3,277	-	(128,504)	130,153	(1,649)
- Stage 3	-	-	-	(104,820)	(10,515)	115,335	(37,908)	(2,177)	40,086	(4,664)	(372)	5,036	(147,392)	(13,064)	160,457
New financial assets originated	-	-	-	887,521	-	-	164,444	-	-	64,414	-	-	1,116,379	-	-
Amounts written-off	-	-	-	(1,373)	(251)	(41,733)	(127)	(17)	(11,117)	-	-	(555)	(1,500)	(268)	(53,405)
Collections and other changes	(53)	(118)	(11,292)	(422,374)	(17,876)	(13,138)	(260,909)	(8,422)	(3,974)	(6,219)	(208)	1,462	(689,555)	(26,624)	(26,942)
At 31 December	-	-	25,425	1,363,519	94,489	122,671	231,559	13,124	39,840	56,654	3,111	5,961	1,651,732	110,724	193,897

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6 Investment in Islamic financing contracts (continued)

6.7 Maturity profile of gross investment in Islamic financing contracts and present value of investment in Islamic financing contracts is as follows:

	30 September 2024	31 December 2023
Gross investment in Islamic financing contracts		
Within one year	1,414,762	1,066,838
From one to two years	863,900	808,228
From two to three years	522,113	479,715
From three to four years	352,125	295,256
Four to five years	152,212	127,629
	3,305,112	2,777,666
Present value of investment in Islamic financing contracts		
Within one year	1,160,755	895,792
From one to two years	572,829	550,793
From two to three years	330,097	301,094
From three to four years	199,448	150,008
Four to five years	78,858	58,666
	2,341,987	1,956,353

7 Cash and cash equivalents

	30 September 2024 (Unaudited)	31 December 2023 (Audited)
Cash at banks	129,069	141,675
Cash in hand	9,014	9,597
	138,083	151,272

For the purpose of the condensed consolidated interim statement of cash flows, cash and cash equivalents comprise the following:

	30 September 2024 (Unaudited)	30 September 2023 (Unaudited)
Cash at bank	129,069	197,095
Cash in hand	9,014	14,015
Cash and cash equivalents attributable to discontinued operations	1,698	2,381
	139,781	213,491

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8 Borrowings

	30 September 2024	31 December 2023
	(Unaudited)	(Audited)
Long-term borrowings		
Murabaha facilities	1,193,700	939,537
Short-term borrowings		
Murabaha facilities	170,050	406,788
	1,363,750	1,346,325
Accrued finance cost	9,227	7,034
	1,372,977	1,353,359
Classification of borrowings is presented below:		
Current portion (including short-term borrowings)	549,814	688,620
Non-current portion	823,163	664,739
	1,372,977	1,353,359

8.1 The movement in the Group's borrowings is as follows:

	30 September 2024	31 December 2023
	(Unaudited)	(Audited)
Opening balance	1,353,359	1,179,051
Proceeds from long-term borrowings	624,000	774,500
Repayment of long-term borrowings	(369,937)	(416,897)
Proceeds from short-term borrowings	1,540,000	1,893,922
Repayment of short-term borrowings	(1,776,000)	(2,077,165)
Finance cost accrued	73,214	125,346
Finance cost paid	(71,659)	(125,398)
Closing balance	1,372,977	1,353,359

8.2 The maturities of the principal portion of the Group's borrowings are as follows:

	30 September 2024	31 December 2023
	(Unaudited)	(Audited)
Less than 6 months	349,068	546,712
Between 6 to 12 months	191,519	134,875
Between 1 and 2 years	358,038	269,750
Between 2 and 5 years	465,125	394,988
	1,363,750	1,346,325

Maturity profile of borrowings, including finance cost component, is disclosed in Note 14.

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8 Borrowings (continued)

8.3 The Company has obtained borrowings under Islamic financing arrangements with commercial banks in the Kingdom of Saudi Arabia. All loan facilities above are denominated in Saudi Riyals and bear financial charges based on Saudi Arabian Interbank Offered Rate ("SAIBOR") plus certain margins. The Company's borrowings are carried at amortised cost and are periodically contractually repriced after every three months, in line with the terms of the borrowing arrangements.

The facility-wise breakdown of the outstanding loan balance is as follows:

	Note	30 September 2024 (Unaudited)	31 December 2023 (Audited)
Long-term borrowings			
Murabaha IV	8.3.1	375,000	249,999
Murabaha VI	8.3.2	396,700	356,350
Murabaha VII	8.3.3	422,000	333,188
Short term borrowings			
Murabaha V	8.3.5	170,050	406,788
		1,363,750	1,346,325
Accrued finance cost		9,227	7,034
		1,372,977	1,353,359

The financial charges incurred during the period increased on account of increase in amount of borrowings. Certain credit facility agreements contain financial covenants requiring maintenance of certain financial ratios and other matters, of which the Group was in compliance with at 30 September 2024.

Details of the type of borrowings facilities as allocated to and availed by the Group are as follows:

Long-term borrowings:

8.3.1 Murabaha IV

Total amount available to UCFS under such facility is Saudi Riyals 450.0 million. Each tranche of facility utilization is repayable in 16 quarterly installments commencing 6 months after receipt of the borrowed amount. As at 30 September 2024, UCFS has an outstanding loan balance of Saudi Riyals 375.0 million against this facility (31 December 2023: Saudi Riyals 250.0 million).

Under the terms of this borrowing facility, UCFS is required to maintain a minimum ratio of 1.2 to 1 of earnings before interest, tax, depreciation and amortization ("EBITDA") to Debt Service. As at 30 September 2024, the ratio of EBITDA to debt service was 4.1 (31 December 2023: 4.8), in compliance with the requirements of the minimum ratio as set out in such facility agreement. UCFS is also required to monitor the aggregate amount of financing offered by UCFS in line with the regulatory requirements of Saudi Central Bank ("SAMA"), which requires companies engaged in financing other than real estate, not to exceed aggregate financing to capital ratio of three times, which is calculated by dividing net investment in Islamic financing contracts by total equity. As at 30 September 2024, such ratio of investment in Islamic financing contracts to net equity was 2.2 (31 December 2023: 2.2), in compliance with the requirements of SAMA.

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8 Borrowings (continued)

8.3.2 Murabaha VI

Total amount available to UCFS under such facility is Saudi Riyals 430.0 million. Each tranche of facility utilization is repayable in 20 quarterly installments commencing 3 months after receipt of the borrowed amount. As at 30 September 2024, UCFS has an outstanding loan balance of Saudi Riyals 396.7 million against this facility (31 December 2023: 356.4 million).

Under the terms of this borrowing facility, UCFS is required to maintain a minimum current ratio of 1.05. As at 30 September 2024, the current ratio was 2.5 (31 December 2023: 2.4), in compliance with the requirements of the minimum ratio as set out in such facility agreement.

8.3.3 Murabaha VII

Total amount available to UCFS under such facility is Saudi Riyals 500.0 million. Each tranche of facility utilization is repayable in 20 quarterly installments commencing 3 months after receipt of the borrowed amount. As at 30 September 2024, UCFS has an outstanding loan balance of Saudi Riyals 422.0 million against this facility (31 December 2023: 333.1 million).

Under the terms of this borrowing facility, UCFS is required to maintain a minimum current ratio of 1.1. As at 30 September 2024, the current ratio was 2.5 (31 December 2023: 2.4), in compliance with the requirements of the minimum ratio as set out in such facility agreement.

8.3.4 Murabaha VIII

Total amount available to UCFS under such facility is Saudi Riyals 200 million, which is unutilized as at 30 September 2024.

Short term borrowings:

8.3.5 Murabaha V

During the period ended 30 September 2024, the Group has availed short-term borrowing facilities with certain local commercial banks for working capital management. The total amount available to the Group under such facilities is Saudi Riyals 1,745 million. Each tranche of such borrowings was/is repayable between 30 to 90 days from receipt of the borrowed amount. As at 30 September 2024, the Group had an outstanding balance of Saudi Riyals 170.1 million against this facility (31 December 2023: Saudi Riyals 406.8 million).

During the three-month and nine-month periods ended 30 September 2024, finance charges amounting to Saudi Riyals 21.0 million and Saudi Riyals 58.7 million (three month and nine month periods ended 30 September 2023: Saudi Riyals 16.9 million and Saudi Riyals 45.9 million) related to the consumer financing activities have been presented under 'Cost of revenue'.

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9 Trade and other payables

	Note	30 September 2024 (Unaudited)	31 December 2023 (Audited)
Accounts payable		741,468	547,975
Advances from customers		100,724	64,970
Accruals for employees		26,796	47,797
Accrued expenses		52,839	51,758
Value added tax payable		32,697	26,528
Gift cards		21,126	20,016
Due to related parties	11	1,097	865
Others		19,337	16,691
		996,084	776,600

10 Segmental information

a) Operating segments

The Group is organized into business units based on factors including distribution method, targeted customers, products and geographic location.

The Group has two major operating segments namely, 'Sales and services' and 'Consumer finance'. The Board of Directors of the Group, considered as Chief Operating Decision Maker, review the internal management reports of each segment at least quarterly for the purpose of resources allocation and assessment of performance. All other operating segments that are not reportable are combined under "Others".

The following summary describes the operations of each reportable segment.

Reportable segment	Operation
Sales and services	Retail, wholesale, e-commerce, installation and repair services of electronic products, computers, smartphones and accessories, extended warranties, gift cards and installment sales.
Consumer finance	Consumer financing under Murabaha, Tawarruq and Islamic credit card financing arrangements (Tas'heel).

The segmental information was as follows:

As at and for the nine-month period ended 30 September 2024 (Unaudited)

	Sales and services	Consumer finance	Others	Intersegment eliminations	Total
Revenue					
- At a point in time	4,511,668	-	-	-	4,511,668
- Over time	146,524	450,951	17,305	(20,318)	594,462
	4,658,192	450,951	17,305	(20,318)	5,106,130
Net profit	365,518	157,975	158,774	(325,475)	356,792
Total assets	3,543,921	2,323,840	1,065,574	(2,124,124)	4,809,211
Total liabilities	2,166,386	1,278,664	211,676	(204,978)	3,451,748

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10 Segmental information (continued)

For the nine-month period ended 30 September 2023 (Unaudited)

	Sales and services	Consumer finance	Others	Intersegment eliminations	Total
Revenue					
- At a point in time	4,144,776	-	-	-	4,144,776
- Over time	115,985	383,215	16,111	(19,059)	496,252
	4,260,761	383,215	16,111	(19,059)	4,641,028
Net profit	107,560	157,191	(369)	-	264,382

As at 31 December 2023 (Audited)

Total assets	3,471,115	1,926,190	906,910	(1,862,704)	4,441,511
Total liabilities	2,139,923	1,038,991	211,623	(233,391)	3,157,146

The group management uses segment revenue and net profit to measure performance being the most relevant in evaluating the results of segments.

b) Geographical segments

The geographical information below analyses the Group's revenue, net profit, total assets and total liabilities as follows:

As at and for the nine-month period ended 30 September 2024 (Unaudited)

	Kingdom of Saudi Arabia	Others	Intersegment eliminations	Total
Revenue				
- At a point in time	4,176,525	335,143	-	4,511,668
- Over time	590,478	24,302	(20,318)	594,462
	4,767,003	359,445	(20,318)	5,106,130
Net profit	672,836	9,431	(325,475)	356,792
Total assets	6,671,176	262,159	(2,124,124)	4,809,211
Total liabilities	3,413,856	242,870	(204,978)	3,451,748

For the nine-month period ended 30 September 2023 (Unaudited)

	Kingdom of Saudi Arabia	Others	Intersegment eliminations	Total
Revenue				
- At a point in time	3,809,885	334,891	-	4,144,776
- Over time	493,078	22,233	(19,059)	496,252
	4,302,963	357,124	(19,059)	4,641,028
Net profit	894,070	(30,803)	(598,885)	264,382

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10 Segmental information (continued)

As at 31 December 2023 (Audited)

	Kingdom of Saudi Arabia	Others	Intersegment eliminations	Total
Total assets	6,020,503	283,712	(1,862,704)	4,441,511
Total liabilities	3,153,212	237,325	(233,391)	3,157,146

11 Related party transactions and balances

Related party comprise the shareholders, associated companies and key management personnel (including directors) and business over which they exercise control or significant influence. Related parties also include entities in which certain directors or senior management have an interest.

a) *The following significant transactions were entered into by the Group with its related parties:*

Nature of transaction	Relationship	For the three-month period ended 30 September		For the nine-month period ended 30 September	
		2024	2023	2024	2023
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Sales	Major shareholder	25	49	114	148
	Associated companies	-	-	9	99
Purchases	Associated Companies	411	391	1,171	961
Rental income	Associated companies	391	392	1,174	1,175
Rent expense	Associated companies	529	512	1,516	1,535
Other expenses charged (net)	Associated companies	8	100	331	251

The transactions are based on terms agreed as per the underlying agreements between the Group and the respective related parties.

b) *Key management compensation*

	For the three-month period ended 30 September		For the nine-month period ended 30 September	
	2024	2023	2024	2023
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Salaries and other employee benefits	2,222	2,394	7,931	8,101
Board of Directors' fees	119	32	177	108
	2,341	2,426	8,108	8,209

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11 Related party transactions and balances (continued)

c) *Due from related parties - associated companies and major shareholder*

	30 September 2024	31 December 2023
	(Unaudited)	(Audited)
United Homeware Company	2,611	1,746
Al Fozan Holding Company	15	37
Retal Urban Development Company	8	-
	2,634	1,783

d) *Due to related parties - associated companies*

	30 September 2024	31 December 2023
	(Unaudited)	(Audited)
Madar Hardware Company	836	834
Abdullatif And Mohammed Al Fozan Holding Company	248	-
Al Yassra Trading Co.	-	31
Madar Electricity Materials Co.	13	-
	1,097	865

The above balances are receivable/payable based on the terms agreed as per the signed agreements between the Group and the respective related parties and do not bear any financial charges.

12 Earnings per share

	For the three-month period ended 30 September		For the nine-month period ended 30 September	
	2024	2023	2024	2023
Profit for the period attributable to the shareholders of the Company	156,325	118,266	356,792	264,382

The weighted average number of shares used as the denominator are as follows:

	For the three-month period ended 30 September		For the nine-month period ended 30 September	
	2024	2023	2024	2023
Weighted average number of ordinary shares used in calculating basic earnings per share	76,478,225	76,192,487	76,478,225	76,192,487
Adjustment for treasury shares	3,521,775	3,807,513	3,521,775	3,807,513
Weighted average number of ordinary shares used in calculating diluted earnings per share	80,000,000	80,000,000	80,000,000	80,000,000

Earnings per share (Saudi Riyals)

Basic earnings per share	2.04	1.55	4.67	3.47
Diluted earnings per share	1.95	1.48	4.46	3.30

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13 Contingencies

At 30 September 2024, the Group was contingently liable for bank guarantees and letters of credit issued in the normal course of business amounting to Saudi Riyals 669.3 million (31 December 2023: Saudi Riyals 691.8 million).

14 Financial risk management

The Group's activities expose it to a variety of financial risks: credit risk, market risk and liquidity risk. The Group's overall risk management program, which is carried out by senior management under policies approved by the Board of Directors, focuses on having cost effective funding as well as managing financial risks to minimize earning volatility and provide maximum return to the shareholders.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. Management and the Board of Directors are responsible for developing and monitoring the Group's risk management policies.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The risks faced by the Group and their respective mitigating strategies are summarized below:

14.1 Credit risk

Credit risk is the risk that the counterparty to a financial instrument will fail to discharge an obligation and cause a financial loss to the Group. The maximum exposure to credit risk is equal to the carrying amount of financial assets. As at 30 September 2024, the Group has maintained an ECL allowance of Saudi Riyals 93.1 million (31 December 2023: Saudi Riyals 89.0 million), which is considered adequate to provide for any losses which may be sustained on realization of financial assets.

The management analyses credit risk into the following categories:

Investment in Islamic financing contracts

Investment in Tawarruq, Murabaha and credit card finance contracts is generally exposed to significant credit risk. Therefore, the Group has established procedures to manage credit exposure including evaluation of customers' credit worthiness, formal credit approvals and assigning credit limits.

The overall decision to lend to a particular customer is based on the following key parameters:

- Dual credit score i.e. SIMAH and internal application scoring system;
- Minimum income level and maximum debt burden of the borrower; and
- Loan repayment history with other financial institutions sourced from SIMAH.

The Group does not have any significant concentration of credit risk since it enters into Islamic Financing Contracts with individual customers only. At the inception of the contract, internal credit risk ratings are allocated to each exposure. These credit risk grades are defined using a variety of qualitative and quantitative factors including income levels, employment segment, nationality etc.

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14 Financial risk management (continued)

14.1 Credit risk (continued)

A significant number of customers are Government sector employees. The Group generally receives repayments through variable channels such as regular and virtual bank transfers and SADAD. The Group has approved collection policies and procedures establishing a collection strategy to follow up with the delinquent customers. In order to monitor exposure to credit risk, reports are reviewed by the Risk and Credit Management Committee and the Board of Directors on a quarterly basis. Furthermore, the Group has also strengthened its legal department in order to be actively involved in the collection process of delinquent customers. An allowance for ECL is maintained at a level which, in the judgment of management, is adequate to provide for potential losses that can be reasonably anticipated.

The following tables sets out information about the credit quality of investment in Islamic financing contracts:

- a) *Stage-wise analysis of gross investment in Islamic financing contracts, in comparison with internal credit risk rating assigned at the inception of the respective contracts. The amounts in the table represent gross carrying amounts.*

	Performing (Stage 1)	Under- performing (Stage 2)	Non- performing (Stage 3)	Total
30 September 2024				
<i>Internal credit risk ratings</i>				
Low risk	1,136,809	21,849	44,266	1,202,924
Medium risk	918,974	31,086	77,407	1,027,467
High risk	915,378	44,106	115,237	1,074,721
	2,971,161	97,041	236,910	3,305,112
	Performing (Stage 1)	Under- performing (Stage 2)	Non- performing (Stage 3)	Total
31 December 2023				
<i>Internal credit risk ratings</i>				
Low risk	888,086	32,479	43,996	964,561
Medium risk	725,724	51,530	78,638	855,892
High risk	769,873	74,475	112,865	957,213
	2,383,683	158,484	235,499	2,777,666

Subsequent to initial recognition, the Group monitors the credit quality of its exposures based on staging criteria and past due ageing of the exposures.

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14 Financial risk management (continued)

14.1 Credit risk (continued)

Investment in Islamic financing contracts (continued)

(b) Ageing analysis of net investment in Islamic financing contracts based on due balances according to the respective contractual repayment schedules:

	Installment sales receivable		Tawarruq finance		Murabaha finance		Islamic Credit Card		Total	
	30 September 2024	31 December 2023	30 September 2024	31 December 2023	30 September 2024	31 December 2023	30 September 2024	31 December 2023	30 September 2024	31 December 2023
Not past due	-	-	1,554,351	1,362,201	77,555	229,950	309,643	56,561	1,941,549	1,648,712
Past due 1-30 days	-	-	89,965	66,417	6,489	8,811	30,751	1,504	127,205	76,732
Past due 31-90 days	-	-	60,404	27,432	3,324	4,793	5,630	1,763	69,358	33,988
Past due 91-180 days	-	-	52,407	44,212	10,835	10,487	9,271	3,348	72,513	58,047
Past due 181-364 days	-	-	61,611	65,842	3,607	26,368	9,575	1,561	74,793	93,771
Over 365 days	25,425	25,425	25,575	14,575	2,784	4,114	2,785	989	56,569	45,103
	25,425	25,425	1,844,313	1,580,679	104,594	284,523	367,655	65,726	2,341,987	1,956,353
Less: Impairment for Islamic financing contracts	(25,425)	(25,425)	(53,016)	(49,363)	(4,551)	(11,650)	(10,149)	(2,530)	(93,141)	(88,968)
Net investment in Islamic financing contracts	-	-	1,791,297	1,531,316	100,043	272,873	357,506	63,196	2,248,846	1,867,385

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14 Financial risk management (continued)

14.1 Credit risk (continued)

Measurement of ECL

The Group applies three-stage model for impairment of Investment in Islamic financing contracts, in line with the requirements of IFRS 9 'Financial Instruments', based on changes in credit quality since initial recognition. The assessment of credit risk in the net investment in Islamic financing receivables requires further estimations of credit risk using ECL which is derived by Probability of default ("PD"), Exposure at Default ("EAD") and Loss Given Default ("LGD").

The Group measures an ECL at a contract level considering the EAD, PD, LGD and discount rates. PD estimates are estimates at a certain date, based on the term structures as provided below. For LGD estimates, the Group uses present value of recoveries for loss accounts adjusted by the forward-looking information. EAD represents the exposure in the event of a default. The Group derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract i.e. contractual repayments. Such financing contracts are not collateralised. For discounting, the Group has used each contract's effective profit rate.

PD has been calculated as a probability that an exposure will move to more than 90 days past due in the next 12 months or over the remaining lifetime of the obligation. 'Through-the-Cycle' estimates were calculated based on collection and default trends. Such "Through-the-Cycle" PD rates are later converted to 'Point-in-time' PD rates by incorporating the forward-looking information (see below) using the Vasicek framework.

LGD inputs have been calculated using the 'Through-the-Cycle' estimates based historical collection and default trends of both Murabaha, Tawarruq and credit card portfolios, which are later converted to 'Point-in-time' LGD rates using the Jacob-Frye methodology.

The Group measures the ECL as either a probability-weighted 12-month ECL (Stage 1) or a probability-weighted lifetime ECL (Stage 2 and 3). These probability weighted ECLs are determined by running each scenario through the relevant ECL model and multiplying it by the appropriate scenario weightings for "upturn", "baseline" and "downturn" scenarios respectively which are computed through statistical methodologies.

(a) Changes in assumptions upon updates to source data

During the nine-month period ended 30 September 2024, there have been no significant changes to the underlying methodology used for determination of ECL from those that were used for the purpose of determining the ECL allowance as at the year ended 31 December 2023, however, management, as part of an annual exercise, have updated the data interval, used to assess the historical collection, default and recovery trends for computation of PD and LGD, to cover the contracts entered from 1 September 2019 to 30 June 2023 (31 December 2023: 1 September 2019 to 30 June 2022), for which the performance was observed until 30 June 2024. Furthermore, the macroeconomic factors and scenario weightings, used to convert "Through-the-Cycle" PD/LGD estimates to 'Point-in-time' PD/LGD rates, have been updated in line with latest available information. The summary of key changes made, along with their impact as at 30 September 2024, is as follows:

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14 Financial risk management (continued)

14.1 Credit risk (continued)

Measurement of ECL (continued)

(a) Changes in assumptions upon updates to source data (continued)

- **Probability of default (PD):**

During the nine-month period ended 30 September 2024, 'Through-the-Cycle' estimates were recalculated based on updated collection and default trends for contracts entered from 1 September 2019 to 30 June 2023 (31 December 2023: 1 September 2019 to 30 June 2022).

Such change in PD inputs resulted in an increase of Saudi Riyals 5.3 million, in the ECL allowance as at 30 September 2024. The stage-wise analysis is as follows:

	Impact of change in PD
Performing (Stage 1)	(1,552)
Under-performing (Stage 2)	6,850
Non-performing (Stage 3)	-
	<u>5,298</u>

- **Loss given default (LGD):**

During the nine-month period ended 30 September 2024, LGD inputs have been recalculated based on historical collection and default trends of both Murabaha and Tawarruq portfolios for contracts entered from 1 September 2019 to 30 June 2023 (31 December 2023: 1 September 2019 to 30 June 2022).

Accordingly, the updated overall LGD rate was determined to be 22.78%, based on updated cure rate for both Murabaha and Tawarruq financing contracts which share similar customer characteristics. Management believes the historical information is insufficient to compute the credit card specific cure rates as this business has just started growing this year.

The recovery rate used to compute the LGD continues to be in accordance with the Basel guidelines considering that the Group has insufficient historical information in relation to the subsequent recovery trends and hence, this will be reassessed in the future reporting periods. Basel prescribed floor of LGD for credit cards is different, causing the overall LGD for such portfolio to be 25.31%.

Such change in LGD inputs resulted in a decrease of Saudi Riyals 15.4 million in the ECL allowance as at 30 September 2024. The stage-wise analysis is as follows:

	Impact of change in LGD
Performing (Stage 1)	(7,556)
Under-performing (Stage 2)	(1,203)
Non-performing (Stage 3)	(6,629)
	<u>(15,388)</u>

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14 Financial risk management (continued)

14.1 Credit risk (continued)

Measurement of ECL (continued)

(a) Changes in assumptions upon updates to source data (continued)

- Macroeconomic factors:

The Group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. During the nine-month period ended 30 September 2024, macroeconomic data containing 300 macroeconomic variables (including previously used 'Real gross domestic product' and 'Government consumption') were analysed from Economic Intelligence Unit (EIU) and weighted average default rates were calculated from the historical data to determine appropriate predictive variables.

Based on such analysis carried out by the management and as a result of more experience with the portfolio, the following were identified as the most appropriate macroeconomic factors with the highest correlation to the historical collection and default trends.

- Exports of goods and services (% change per annum): Annual percentage change in a country's exports of goods and services, adjusted for inflation;
- Crude petroleum (% change per annum): Annual percentage change in production, export, and global price of unrefined oil.
- Foreign-exchange reserves (% change per annum): Annual percentage change in a country's reserves of foreign currencies.

A drop in the aforementioned macroeconomic factors can lead to financial stress, thereby leading to increase in default rates.

The Group measures the ECL as either a probability-weighted 12-month ECL (Stage 1) or a probability-weighted lifetime ECL (Stage 2 and 3). These probability weighted ECLs are determined by running each scenario through the relevant ECL model and multiplying it by the appropriate scenario weightings of 15%, 70% and 15% for "upturn", "baseline" and "downturn" scenarios respectively (31 December 2023: 32.95%, 34.1% and 32.95% respectively) which are computed through statistical methodologies.

As at 30 September 2024, the afore-mentioned macroeconomic factors incorporated in the upturn, baseline and downturn scenarios were as follows:

	Upturn	Baseline	Downturn
Exports of Goods and Services (% change per annum)	11.9%	2.7%	(6.5%)
Crude petroleum (% change per annum)	55.7%	48.8%	41.8%
Foreign-exchange reserves (% change per annum)	0.019%	0.001%	(0.016%)

As at 31 December 2023, the macroeconomic factors used were the real gross domestic product (% change per annum) and government consumption (% change per annum) which when incorporated in the upturn, baseline and downturn scenarios were as follows:

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14 Financial risk management (continued)

14.1 Credit risk (continued)

Measurement of ECL (continued)

(a) Changes in assumptions upon updates to source data (continued)

- **Macroeconomic factors:** (continued)

	Upturn	Baseline	Downturn
Real gross domestic product (% change per annum)	10.6%	7.2%	3.8%
Government consumption (% change per annum)	10.1%	3.1%	(3.9%)

Such changes in macroeconomic factors, scenario weightings and certain other factors resulted in a decrease of Saudi Riyals 0.5 million, in the ECL allowance as at 30 September 2024.

(b) Sensitivity analysis:

The table below illustrates the sensitivity of ECL to key factors, with all other variables held constant, noting that the macroeconomic factors present dynamic relationships between them:

	Impact on statement of profit or loss and other comprehensive income for the nine-month period ended 30 September 2024 (in millions)
Key assumptions	
<i>Macroeconomic factors (Exports of Goods and Services, Crude petroleum and Foreign-exchange reserves)</i>	
Increase by 10%	(1.8)
Decrease by 10%	1.9
<i>PD and LGD</i>	
Increase by 10%	(10.3)
Decrease by 10%	9.2
<i>Scenario weightings</i>	
100% weightage assigned to base scenarios	2.1
100% weightage assigned to downside scenarios	(35.8)

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14 Financial risk management (continued)

14.1 Credit risk (continued)

Measurement of ECL (continued)

Trade and other receivables

The Group applies the simplified approach under IFRS 9 to measure expected credit losses which uses a lifetime expected loss allowance for all trade and other receivables.

The average credit period on sales of goods is 30-90 days. No interest is charged on trade receivables. Before accepting any new customer, the Group has a credit policy set in place to assess the potential customer's credit quality and defines the credit limits. These procedures are reviewed and updated on an ongoing basis. At 30 September 2024, 60% of trade receivables were due from 1 customer (31 December 2023: 48% from 1 customer). Management believes that this concentration of credit risk is mitigated as the customer has established track record of regular and timely payments.

The expected loss rates are based on the payment profiles of sales over a period of 18 months before 30 September 2024 and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the GDP and the inflation rate to be the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these factors. The Group does not hold any collateral as security.

The Group considers any trade receivables overdue for more than a year to be in default and are accordingly fully provided for. The loss rates for the other ageing buckets are not significant. The identified ECL on trade and other receivables is trivial and accordingly, no ECL has been recognised by the Group.

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group, and a failure to make contractual payments for a period of greater than 365 days past due. Where receivables have been written off, the Group continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognised in the profit or loss.

The other classes within trade and other receivables do not contain impaired assets and are also not exposed to significant credit risk. The maximum exposure to credit risk at reporting date is the carrying amount of each receivable.

Net investment in finance lease

Net investment in finance lease is stated at amortised cost. The Group uses simplified approach under IFRS 9 to calculate the ECL allowance. At 30 September 2024 and 31 December 2023, the ECL allowance on net investment in finance lease was immaterial.

Cash and cash equivalents

The Group uses "low credit risk" practical expedient for the cash and cash equivalents with the assumption that the credit risk on such financial instruments has not increased significantly since initial recognition, and therefore the ECL is estimated at an amount equal to the expected credit losses for a period of 12 months.

These are placed with banks having minimum credit ratings of BBB or better, and therefore are not subject to significant credit risk. The stated rating is as per the global bank ratings by Moody's Investors Service. Management does not expect any losses from non-performance by these counterparties. At 30 September 2024 and 31 December 2023, the ECL allowance on cash at bank was immaterial.

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14 Financial risk management (continued)

14.2 Profit rate risk

Profit rate risk is the uncertainty of future earnings and expenses resulting from fluctuations in profit rates. The risk arises when there is a mismatch in the assets and liabilities which are subject to profit rate adjustment within a specified period. The most important source of such risk is the Group's Islamic financing activities and long-term borrowings. As at the statement of financial position date, the Group has profit bearing financial assets of Saudi Riyals 2,260.3 million (31 December 2023: Saudi Riyals 1,867.4 million). Further, the Group also has variable profit bearing financial liabilities of Saudi Riyals 1,202.5 million (31 December 2023: Saudi Riyals 1,353.4 million) and had the profit rate varied by 1% with all the other variables held constant, total comprehensive income /loss for the year would have been approximately Saudi Riyals 24.8 million (31 December 2023: Saudi Riyals 21.6 million) higher / lower, as a result of lower / higher finance cost on variable rate borrowings.

The Company's financial assets and liabilities are not significantly exposed to other elements of market risk including fair value risk, price risk and currency risk.

14.3 Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

Typically, the Group ensures that it has sufficient cash on demand to meet expected operational expenses including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot be reasonably predicted, such as natural disasters. In addition, the Group has access to credit facilities as made available by the shareholder.

Total unused credit facilities available to the Group as at 30 September 2024 were approximately Saudi Riyals 2,192.0 million (31 December 2023: Saudi Riyals 1,178.7 million).

Cash flow forecasting is performed by the management which monitors rolling forecasts of the Group's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the Group does not breach borrowing limits on any of its borrowing facilities. Such cash flow forecasts consider, among other items, that the Group has pre-agreed fixed profit rates from its customers under Murabaha and Tawarruq financing contracts, whereas, its borrowings from commercial banks are based on SAIBOR based variable finance costs. The maturity profile of financial assets and financial liabilities demonstrates a significant head room of financial assets over financial liabilities. Management also believes that any change in the variable finance costs of their borrowings would not result in the Group facing any liquidity issues. The cash flows of the Group, during the nine-month period ended 30 September 2024, have been principally consistent with the underlying budgeted forecasts and there are no developments which might indicate towards any potential liquidity concerns in the near future.

The tables below summarises the Company's financial assets and financial liabilities into the relevant maturity groupings based on the remaining contractual maturity period at the reporting date. The amounts disclosed in the tables are the contractual undiscounted cash flows. Balances due within one year equal their carrying balances, as the impact of discounting is not significant.

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14 Financial risk management (continued)

14.3 Liquidity risk (continued)

	Less than one year	1-2 Years	3-5 years	Above 5 years	Total
30 September 2024					
Trade and other payables	841,537	-	-	-	841,537
Borrowings	540,587	358,038	465,125	-	1,363,750
Lease liabilities	80,611	85,434	159,187	584,788	910,020
Total	1,462,735	443,472	624,312	584,788	3,115,307
31 December 2023					
Trade and other payables	776,600	-	-	-	776,600
Borrowings	688,621	269,750	394,988	-	1,353,359
Lease liabilities	84,206	80,332	222,932	512,957	900,427
Total	1,549,427	350,082	617,920	512,957	3,030,386

15 Dividends

The Company's Board of Directors, in their meeting held on 6 March 2024, resolved to distribute cash dividends of Saudi Riyal 2.0 per share, amounting to Saudi Riyal 160.0 million, for the second half of the year ended 31 December 2023 (2022: Saudi Riyals 160.0 million for the second half of the year ended 31 December 2022) which was fully paid during the nine-month period ended 30 September 2024.

The Company's Board of Directors, in their meeting held on 29 July 2024, resolved to distribute cash dividends of Saudi Riyal 2.0 per share, amounting to Saudi Riyal 160.0 million, for the first half of the year ended 31 December 2024 (2023: Saudi Riyals 120.0 million for the first half of the year ended 31 December 2023) which was fully paid during the nine-month period ended 30 September 2024.

Dividends presented in the condensed consolidated interim statement of changes in equity are net of dividends on treasury shares.